EAST AFRICAN COMMUNITY
LAKE VICTORIA BASIN COMMISSION

PRE-QUALIFICATION OF BIDDERS FOR GOODS AND SERVICES FOR FY 2022/23, 2023/24 & 2024/25

REF NO. LVBC/PREQ/2022-23

MAY 2022
INVITATION TO TENDER FOR PREQUALIFICATION OF BIDDERS FOR GOODS AND SERVICES FOR LAKE VICTORIA BASIN COMMISSION 2022/2022

The Lake Victoria Basin Commission (LVBC) is a specialized Institution of the East African Community (EAC) that is responsible for coordinating the sustainable development in the Lake Victoria Basin. The establishment of the Commission is provided for under Article 114 of the Treaty establishing the East African Community (1999) and under Article 33 of the Protocol for Sustainable Development of Lake Victoria Basin (2003).

The Commission invites suitably qualified bidders to submit sealed submissions for the Pre-Qualification / Short listing for supply of Goods and Services for LVBC for the financial years 2022/23, 2023/24 and 2024/25.

To download the Tender Document mentioned above, please visit the LVBC website www.lvbcom.org or EAC Website www.eac.int on “Tenders” link. Interested eligible bidders may obtain further information from the Lake Victoria Basin Commission at the address given below from 8.00 am to 4.00 pm during working days. No liability will be accepted for loss or late delivery and late submissions will be rejected.

Your sealed bids in plain sealed envelope clearly marked the prequalification category and reference number, should be submitted into the LVBC Tender box and addressed to:

Attention: Secretary, Procurement Committee
Executive Secretary
East African Community
Lake Victoria Basin Commission
New Nyanza Regional Headquarters, 13th floor
Owuor Otiende Road, Off Kenyatta Highway
P. O. Box 1510 - 40100
Kisumu, KENYA
Telephone Number: +254 57 2023894/73, +254 57 2026344
Fax Number: +254 57 2026324

Telegraphic, Fax, E-mail submissions will not be accepted.

The deadline for submission is **10th June 2022 at 11.00 am**.

For more information or clarification, please contact us on the address above or through e-mail: procurement@lvbcom.org. Any changes or modifications will be communicated on the LVBC / EAC Websites: www.lvbcom.org or www.eac.int.
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Preface

Short listing is a pre-tender process that provides for a shortlist of Bidders from which Bidders are obtained to bid. Short listing is used where goods, works or services are of a routine nature or bidding is for a group of similar contracts. Short listing shall be open to all Bidders and Bidders shall be invited using a short list notice.

A short list notice shall be published in at least one publication of wide circulation in each Partner State to ensure effective competition.

The short listing document is divided into:

- Part I: General Part
- Part II: Instructions to Bidders
- Part III: Preparation of Applications
- Part IV: Submission of Applications
- Part V: Opening and Evaluation of Applications
- Part VI: Short listing

Appendices:

A: Application Submission Sheet
B: Statement of Requirements
C: Evaluation Criteria
PART I: GENERAL PART

1.1 Scope of Bid
1.1.1 The LVBC intends to prequalify eligible firms for the provision of goods and services described in Appendix B.

1.1.2 Throughout this document:
(a) the “Applicant” means the bidder submitting an application; and
(b) “Application” means a bid or submission to be short-listed.

1.2 Source of Funds
1.2.1 The goods and services to be provided by the Supplier will be financed by the LVBC through its administrative budget.

1.3 Corrupt Practices
1.3.1 It is LVBC policy to require that Applicants/Bidders/Providers as well as LVCB Staff observe the highest standards of ethics during procurement and the execution of contracts. In pursuit of this policy, the LVBC:
(a) defines, for the purposes of this provision, the terms set forth below as follows:
   (i) “corrupt practice” includes the offering, giving, receiving, or soliciting of anything of value to influence the action of the LVBC official in the procurement process or in contract execution; and includes, inter alia, bribery and extortion or coercion which involve threats of injury to a person, property or reputation; and
   (ii) “fraudulent practice” means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of the LVBC, and includes collusive practices among Bidders or between a bidder and LVBC officials (prior to or after bid submission) designed to establish bid prices at artificial, non-competitive levels and to deprive the LVBC of the benefits of free and open competition;
(b) will reject a recommendation for award if it determines that the Bidder recommended for award has engaged in corrupt or fraudulent practices in competing for the Contract; and
(c) will declare a firm ineligible, either indefinitely or for a stated period of time, to be awarded a contract if it at any time determines that the Bidder has engaged in corrupt or fraudulent practices in competing for, or in executing, a public contract in any of the EAC Partner States or with any of the International Financial Institutions.
1.3.2 In pursuit of the policy, the LVBC requires both the staff and Bidders to adhere to the EAC Code of Conduct for Procurement. Bidders are required to indicate their acceptance of the EAC Code of Conduct for Procurement through the declarations in the Application Submission Sheet.
PART II: INSTRUCTIONS TO BIDDERS

2.1 Introduction

LVBC will evaluate and short list all eligible companies for the provision of various goods and services for the Financial Years 2022/23, 2023/24 and 2024/25. Once a firm has been short listed, it will be invited, several times during the financial year, to submit a proposal for the provision of some or all of the goods or services. The LVBC reserves the right to add similar types of goods, works or services to the list in Appendix B.

2.2 Objectives

The LVBC invites sealed Applications from reputable Bidders for the provision of various Goods and Services for three (3) Financial Years 2022/23, 2023/24 and 2024/25.

The list of items required during the above-mentioned financial year is given in Appendix B.

2.3 Eligible Applicants and Countries

2.3.1 An Applicant, and all parties constituting the Applicant, shall meet the following criteria to be eligible to participate in public procurement:

(a) the applicant has the legal capacity to enter into a contract;
(b) the applicant is not:
   (i) insolvent;
   (ii) in receivership;
   (iii) bankrupt; or
   (iv) being wound up
(c) the applicant’s business activities have not been suspended;
(d) the applicant is not the subject of legal proceedings for any of the circumstances in (b); and
(e) the applicant has fulfilled his or her obligations to pay taxes and social security contributions.

2.3.2 All countries are eligible except countries subject to the following provisions.

A country shall not be eligible if:
(a) as a matter of law or official regulation, the EAC prohibits commercial relations with that country, provided that the EAC is satisfied that such exclusion does not preclude effective competition for the provision of Goods or related services required; or

(b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, the EAC prohibits any import of Goods from that country or any payments to persons or entities in that country”.

2.3.3 An Applicant shall be a natural person, private entity, government-owned entity, subject to 2.3.9, or any combination of them with the formal intent to enter into an agreement or under an existing agreement in the form of a joint venture, consortium or association. In the case of a joint venture, consortium or association, unless otherwise specified in the Application Submission Sheet, all parties shall be jointly and severally liable.

2.3.4 An Applicant and all parties constituting the Applicant shall have the nationality of an eligible country. An Applicant shall be deemed to have the nationality of a country if the Applicant is a citizen, or is constituted, incorporated or registered and operates in conformity with the provisions of the laws of that country.

2.3.5 This criterion shall also apply to the determination of the nationality of proposed subcontractors or Bidders for any part of the Contract including related services.

2.3.6 Applicants shall not have a conflict of interest. All Applicants found to be in conflict of interest shall be disqualified. Applicants shall be considered to have a conflict of interest with one or more parties in this short listing process, if they:

(a) have controlling shareholders in common; or

(b) receive or have received any direct or indirect subsidy from any of them; or

(c) have the same legal representative for purposes of this application; or

(d) have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the application of another Applicant, or influence the decision of the LVBC regarding this short listing process; or

(e) participated as a consultant in the preparation of the design or technical specifications of the goods or services that are the subject of this short listing.
2.3.7 A firm shall submit only one bid in the same bidding process, either individually as a Bidder or as a partner of a joint venture. No firm can be a subcontractor while submitting a bid individually or as a party of a joint venture in the same bidding process. A firm, if acting in the capacity of Subcontractor in any bid, may participate in more than one bid, but only in that capacity. A Bidder who submits, or participates in, more than one bid will cause all the proposals in which the Bidder has participated to be disqualified.

2.3.8 A firm that is under a declaration of suspension by the relevant Authority in any of the Partner States at the date of submission of the application or thereafter, shall be disqualified.

2.3.9 Government-owned entities in Partner States shall be eligible only if they can establish that they are legally and financially autonomous, and operate under commercial law, and that they are not a dependent agency of the EAC.

2.3.10 Applicants shall provide such evidence of their continued eligibility satisfactory to the LVBC, as the LVBC shall reasonably request.

2.4 **Cost of Bidding**

The Applicant shall bear all costs associated with the preparation and submission of its application, and LVBC will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the short listing process.

2.5 **Clarification of short listing documents**

A prospective applicant requiring any clarification of the short listing documents may notify the LVBC in writing via e-mail and/or fax at the client’s address indicated below. The LVBC will respond in writing to any request for clarification on the short listing documents, which it receives no later than fourteen (5) days prior to the deadline for the submission of applications. Written copies of the LVBC’s response (including an explanation of the query but without identifying the source of inquiry) will be uploaded in the LVBC and EAC websites.

For clarification purposes only, the LVBC’s address is:

**Head of Procurement**  
**East African Community**  
**Lake Victoria Basin Commission**  
**New Nyanza Regional Headquarters, 13th floor**  
**Owuor Otiende Road, Off Kenyatta Highway**
2.6 Amendment of Short listing Document

2.6.1 At any time prior to the deadline for submission of applications, the LVBC may amend the Short listing Document by issuing addenda.

2.6.2 Any addendum issued shall be part of the Short listing Document and shall be communicated in writing to all who have obtained the short listing document from the LVBC.

2.6.3 To give prospective Applicants reasonable time to take an addendum into account in preparing their applications, the LVBC may, at its discretion, extend the deadline for the submission of applications.

PART III: PREPARATION OF APPLICATIONS

3.1 Language of Application

The Application prepared by the Applicant, as well as all correspondence and documents relating to the Application exchanged by the Applicant and the LVBC shall be written in English. Supporting documents and printed literature provided by the Applicant may be in another language provided they are accompanied by an accurate translation of the relevant passages in English, in which case, for purposes of interpretation of the Application, the translation shall govern.

3.2 Documents Establishing Applicant’s Eligibility and Qualifications

The Applicant shall provide as part of its Application, the documentary evidence of the Applicant’s legal status, financial, technical and production capability to provide the services if a contract is awarded in the format provided in the Application Submission Sheet (Forms A1 – A7). Failure to provide the required information shall result in disqualification.

3.3 Format and Signing of Applications

3.3.1 The Applicant is requested to submit its Short listing Documents (included in Annex A) in one envelope marked: “PREQUALIFICATION OF BIDDERS FOR GOODS & SERVICES FY 2022/23-2024/25 and
category: LVBC/PREQ/22-23/….” The envelope shall contain one (1) original and one (1) copy.

3.3.2 The original and the copy of the Application shall be typed or written in indelible ink, and shall be signed by the Applicant or a person or persons duly authorized to sign the short listing documents. All pages of the Application, except for un-amended printed literature, shall be initialed by the person or persons signing the Application and each page numbered.

3.3.3 Any interlineations, erasures, or overwriting shall be valid only if they are initialed by the person or persons signing the Application.

3.3.4 All Pages of the proposal **MUST** be numbered sequentially starting with page number one (1) being the cover page.
PART IV: SUBMISSION OF APPLICATIONS

4.1 Sealing and Labelling of Applications

4.1.1 The Short listing Application shall be composed of one envelope marked “Prequalification of Bidders for goods works or services: LVBC/PREQ/00…”. It shall contain one (1) original (marked “Original”) and one (1) copy (marked “Copy”). In the event of any discrepancy between the original and the copies, the original shall prevail.

4.1.2 For application submission purposes only, the LVBC’s address is as below and dropped in the Tender Box on 12TH Floor, LVBC offices:

Attention: Secretary, Procurement Committee
Executive Secretary
East African Community
Lake Victoria Basin Commission
New Nyanza Regional Headquarters, 13th floor
Owuor Otiende Road, Off Kenyatta Highway
P. O. Box 1510 - 40100
Kisumu, KENYA
Telephone Number: +254 57 2023894/73, +254 57 2026344
Fax Number: +254 57 2026324

4.1.3 The envelope shall also indicate the name and address of the Applicant to enable the Application to be returned unopened in case it is declared “late”.

4.1.4 If the envelope is not sealed and marked as required by Clause 4.1, the LVBC will assume no responsibility for the Applications misplacement or premature opening.

4.2 Deadline for Submission of Applications

Applications must be received by LVBC at the address specified under Clause 4.1.2 not later than 10th June 2022 at 11.00 am.

4.3 Late Applications

Any Application received after the deadline for submission of applications prescribed by the LVBC will be rejected and returned unopened to the applicant, at the applicants cost.
PART V: OPENING AND EVALUATION OF APPLICATIONS

5.1 Opening of Applications:

5.1.1 The LVBC will read out applicants’ particulars in the presence of applicants’ representatives who choose to attend, on the 10th June 2022 from 11.30 am. The applicants’ representatives who are present shall sign a register as evidence for their attendance.

5.1.2 No Application shall be rejected at Application opening, except for late Applications, which shall be returned unopened to the Applicants.

5.1.3 The LVBC will prepare minutes for the Application opening.

5.2 Evaluation of Applications:

(a) The LVBC will carry out the evaluation of proposals on the basis of their responsiveness to:

- Audited Financial statement for the last three years / Bank Statements for Sole Proprietorship
- Company Profile
- Certificate of Registration Incorporation
- Business Licence / Trading Licence
- Tax identification references/ Numbers
- Valid Tax Compliance Certificate
- Consortium agreement and authorisation letter (Only if relevant)
- Duly Completed Application Submission Sheet
- Requirements as per Form A1 – Form A7

(b) Any application that fails to meet the requirements in 5.2 (a) will be considered unsuitable and shall be rejected at this stage. The LVBC shall notify the applicant of the rejection of their application.

5.3 Clarification of Applications

5.3.1 During evaluation of the Applications, the LVBC may, at its discretion, ask the Applicant for clarification of its Application. A request for clarification shall be signed and sent to a bidder by the chairperson of the evaluation committee and all requests for clarifications shall be copied to
all bidders for information purposes only and noted in the evaluation report.

5.3.2 A bidder shall be instructed to reply to clarifications in writing within a specified time, addressing their responses to the head of the procurement and disposal unit.

5.3.3 The Head, Procurement shall ensure that all replies are promptly forwarded to the chairperson of the evaluation committee.

5.3.4 Failure of a bidder to respond to a request for clarification may result in the rejection of its bid.

5.4 Contacting the LVBC

5.4.1 No Applicant shall contact the LVBC on any matter relating to its Application from the time of Application opening to short listing of Applicants.

5.4.2 Any effort by the Applicant to influence the LVBC in its decisions on the Application evaluation may result in the rejection of the Application.

5.5 Confidentiality

5.5.1 Information relating to the evaluation of applications, and recommendation for short listing, shall not be disclosed to Applicants or any other persons not officially concerned with such process until the notification of short listing is made to all Applicants.

5.5.2 From the deadline for submission of applications to the time of notification of the results of the short listing, any Applicant that wishes to contact the LVBC on any matter related to the short listing process, may do so but only in writing.
PART VI: SHORT LISTING

6.1 Notification to the Shortlisted Applicants

The LVBC will notify all Applicants in writing by registered letter or email, or on the LVBC website under Tenders that they have been shortlisted to provide goods or services for the Financial Years 2022/23, 2023/24 and 2024/25.

6.2 Inspection

The LVBC reserves the right to conduct a physical inspection of the premises of the Applicant at its own cost and discretion. If, after the inspection, it is deemed that the physical structure and quality of service equipment is unsatisfactory, then the Application will be rejected. The LVBC reserves the right to verify all information submitted.

6.3 Currency

All monetary/financial information furnished, must be quoted in USD. N/A

6.4 Changes in Qualifications of Applicants

6.4.1 Applicants and those subsequently shortlisted or conditionally shortlisted, shall inform the LVBC of any material change in information that might affect their qualification status. Bidders shall be required to update key short listing information at the time of bidding.

6.4.2 Prior to award of contract, the best evaluated bidder will be required to confirm its continued qualified status in a post-qualification review process.
ANNEX A: FORM A1: APPLICATION SUBMISSION SHEET

Date: .....................

To: Lake Victoria Basin Commission

We, the undersigned declare that:

(a) We have examined and have no reservations to the short listing document, including Addenda No:..........., (insert the number and issuing date of each Addendum);

(b) We hereby apply to be short listed for the following goods, works or services:

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<tr>
<th>Reference Number</th>
<th>Description of Goods or Services</th>
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(c) We, including any subcontractors or Bidders for any part of the contract or contracts resulting from this short listing process, are eligible to participate in public procurement;

(d) We undertake to abide by the EAC Code of Conduct for Procurement during the procurement process and the execution of any resulting contract;

(e) We, including any subcontractors or Bidders for any part of the contract or contracts resulting from this short listing process, have nationals from the following eligible countries (insert the nationality of the applicant, including that of all parties in case of a joint venture and the nationality of any subcontractors, if applicable);

(f) We, including any subcontractors or Bidders for any part of the contract or contracts resulting from this short listing process do not have any conflict of interest, and are not associated, nor have been associated in the past, directly or indirectly, with the consultant or any other entity that has prepared the design or technical specifications of the procurement requirements;

(g) We, our affiliates or subsidiaries, including any subcontractors for any part of the contract or contracts resulting from this short listing process, have
not been suspended by any relevant Authority in any of the Partner States from participating in public procurement;

(h) We are not a government owned entity, or if we are, we meet the requirements of 2.3.9.

(i) We declare that the following commissions, gratuities, or fees have been paid or are to be paid with respect to the short listing process, the corresponding bidding process or execution of the Contract: (insert complete name of each recipient, their full address, the reason for which each commission or gratuity was paid and the amount and currency of each such commission or gratuity. If none has been paid or is to be paid, indicate “none”.)

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<th>Name of Recipient</th>
<th>Address</th>
<th>Purpose/Reason</th>
<th>Amount &amp; currency</th>
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(j) We understand that you may amend the scope and value of any contracts to be bid or cancel the short listing process at any time and that you are neither bound to accept any application that you may receive nor to invite the short listed applicants to bid for the contract or contracts, which are the subject of this short listing, without incurring any liability to the applicants;

(k) We understand that qualification information will be subject to verification through a post-qualification process prior to any award of contract;

(l) We hereby authorise you and your authorised representatives, to conduct any enquiries or investigations to verify the statements, documents and information submitted in connection with this application and to seek clarification from our bankers and clients regarding any financial and technical aspects. This Application Submission Sheet will also serve as authorisation to any individual or authorised representative of any institution referred to in the supporting information to provide such information deemed necessary and as requested by you to verify statements and information provided in this application.

Signed: (.................................................................)

Name: (.................................................................)
In the capacity of (…………………………………………………………………………………)
Duly authorised to sign the application for and on behalf of:
(……………………………………………………………………………………….)

Dated on ___________ day of _________________, _____ (insert date of signing)
FORM A2: APPLICANT INFORMATION SHEET

STRUCTURE AND ORGANIZATION

1 Name of Company:
   *(insert full legal name)*

   Physical address:
   *(insert street/ number/ town or city/ country)*

   Postal address:

   Telephone number:

   Fax number:

   Email:

2 Description of the Company’s activities:

3 Number of years of experience in the provision of the goods or services under reference
In case of a Joint Venture, the following documentation shall be required for each member of the joint venture:

a. a copy of the Bidder’s Trading licence or equivalent;
b. a copy of the Bidder’s Certificate of Registration or equivalent;
c. a copy of the Bidder’s income tax clearance certificate or equivalent;
d. a copy of the Bidders VAT registration or equivalent;
e. Power of Attorney of the signatory(ies) of the bid authorising signature of the bid on behalf of the joint venture;
f. a certified copy of the Joint Venture Agreement, which is legally binding on all partners, showing that all partners shall be jointly and severally liable and one of the partners will be nominated as being in charge, authorised to incur liabilities, and receive instructions for and on behalf of any and all partners of the joint venture.

The Applicant’s authorised representative for information is:

Name: (insert full legal name)

Address: (insert street/ number/ town or city/ country)

Telephone/Fax numbers: (insert telephone/fax numbers, including country and city codes)

E-mail address: (indicate e-mail address)

Describe your company’s access from other sources (name the sources/companies) to goods, works or services it does not carry out or does not have in stock, and the delivery schedule in these cases

What is the time schedule of providing and completing the goods, works or services being applied for?

Please indicate here or attach an organization chart showing the company structure including key personnel


FORM A3: FINANCIAL STATEMENT

1. Share capital

   • Authorized share capital:

2. Annual value of business under taken in the last two years

<table>
<thead>
<tr>
<th>Year</th>
<th>Turn over</th>
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3. Approximate value of current work related to this type of goods or services

4. Please attach copies of the company’s audited accounts for the previous two years (profit/loss, assets/liabilities) and any financial data, which you consider to be useful in the shortlisting. Please list all the attachments below.

5. Name and address of Bankers from which references can be obtained and authority to seek references
FORM A4: RESOURCES: PERSONNEL

1. Number of staff

   - Management staff:
   - Technical staff:
   - Support staff:

2. Please list the present key personnel and management staff.

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<th>Name</th>
<th>Qualification</th>
<th>Years of relevant experience</th>
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FORM A5: RESOURCES: BIDDERS EQUIPMENT AND FACILITIES

On the basis of the information provided in the short listing documents, please indicate equipment and facilities considered by your firm to be necessary for undertaking the contract and whether this is already in the company’s ownership or will be purchased.

The following facilities and infrastructure are available at the Applicants workshop:
**FORM A6: EXPERIENCE: RELEVANT CONTRACTS**

Please fill in information about the relevant contracts completed over the past three years.

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<tr>
<th>Name</th>
<th>Employer</th>
<th>Description of Contracts</th>
<th>Total Contract Price</th>
<th>Date of Completion</th>
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The applicant **MUST** attach evidence of performance of the above contracts either in the form of reference letters from the clients. This is applicable for both completed and current similar assignments.

**EXPERIENCE: CURRENT RELEVANT CONTRACTS**

Please fill in information about the current relevant contracts being executed.

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<th>Name</th>
<th>Employer</th>
<th>Description of Contract</th>
<th>Contract Price</th>
<th>Value completed and certified</th>
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# FORM A7: LEGAL STATUS

<table>
<thead>
<tr>
<th></th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Enclose a copy of the Memorandum and Articles of Association or its equivalent. A separate list of Directors/Partners/Proprietors should be attached. A joint venture agreement should be attached where applicable.</td>
</tr>
<tr>
<td>2</td>
<td>Enclose a copy of the Certificate of Incorporation or its equivalent.</td>
</tr>
<tr>
<td>3</td>
<td>Enclose a copy of the Power of Attorney to the signatory of the short listing document registered by the Registrar of Companies or written authorization to submit the application.</td>
</tr>
</tbody>
</table>
| 4 | Enclose an Income Tax Clearance Certificate, or equivalent, addressed to the LVBC, for this particular purpose.  
   - Enclose an Annual Tax Clearance certificate for the previous year.  
   - Attach a copy of VAT Registration Certificate or equivalent. |
| 5 | Please enclose a copy of a Trading License for the previous year **certified** by an issuing authority. |
| 6 | Please enclose a copy of your firm’s insurance policy coverage (applicable to motor vehicle maintenance, repair of office equipment, e.t.c.) |
| 7 | Please enclose a copy of your firm’s ISO or other quality assurance certificate, if any. |
ANNEX B: STATEMENT OF REQUIREMENTS

List and codes of goods and services to be provided include the following:

<table>
<thead>
<tr>
<th>REFERENCE CODE</th>
<th>CATEGORY</th>
</tr>
</thead>
<tbody>
<tr>
<td>LVBC/PREQ/22-23/1</td>
<td>Supply of Office Furniture and Fittings</td>
</tr>
<tr>
<td>LVBC/PREQ/22-23/2</td>
<td>Supply of ICT Equipment</td>
</tr>
<tr>
<td>LVBC/PREQ/22-23/3</td>
<td>Supply and Fitting of Motor Vehicle Tyres</td>
</tr>
<tr>
<td>LVBC/PREQ/22-23/4</td>
<td>Supply of Promotional material (Branded bags, caps, T-shirts, Pens, Banners, Calendars, Diaries, Notebooks, Booklets, Newsletters, etc)</td>
</tr>
<tr>
<td>LVBC/PREQ/22-23/5</td>
<td>Provision of Transportation Services within EAC Region</td>
</tr>
</tbody>
</table>

ANNEX C: EVALUATION CRITERIA

ADMINISTRATIVE COMPLIANCE GRID

<table>
<thead>
<tr>
<th>Mandatory requirement ( Eligibility criteria)</th>
<th>C/NC</th>
</tr>
</thead>
<tbody>
<tr>
<td>Documents that must be submitted with the Proposal are:</td>
<td></td>
</tr>
<tr>
<td>• Company Profile</td>
<td></td>
</tr>
<tr>
<td>• Certificate of Registration  Incorporation</td>
<td></td>
</tr>
<tr>
<td>• Business Licence / Trading Licence</td>
<td></td>
</tr>
<tr>
<td>• Tax identification references/ Numbers</td>
<td></td>
</tr>
<tr>
<td>• Valid Tax Compliance Certificate</td>
<td></td>
</tr>
<tr>
<td>• Consortium agreement and authorisation letter (Only if relevant)</td>
<td></td>
</tr>
<tr>
<td>• Duly Completed Application Submission Sheet</td>
<td></td>
</tr>
</tbody>
</table>

TECHNICAL EVALUATION GRID

The evaluation criteria is based on eligibility, experience, capacity, technical and quality requirements as per Form A1 – Form A7.
<table>
<thead>
<tr>
<th>Requirement</th>
<th>Responsive / Non Responsive</th>
</tr>
</thead>
<tbody>
<tr>
<td>Past experience in supply of goods or services – Attach at least 5 LPOs or contracts of previous assignments</td>
<td></td>
</tr>
<tr>
<td>Ongoing contracts – Attach 3 contracts</td>
<td></td>
</tr>
<tr>
<td>3 Reference letters from firms you offer goods or services.</td>
<td></td>
</tr>
<tr>
<td>In addition, category 2 to include Reseller Certificates or Authorisation letters</td>
<td></td>
</tr>
<tr>
<td>Qualification &amp; Experience of personnel (Attach CVs)</td>
<td></td>
</tr>
<tr>
<td>Equipment and facilities to deliver (provide details depending on category)</td>
<td></td>
</tr>
<tr>
<td>Eg. Printing machines, fleet of vehicles, packaging material</td>
<td></td>
</tr>
<tr>
<td>Quality requirements (for prequalification category 1 attach brochures, category 4 &amp; 5 attach at least 3 samples and /or pictorials)</td>
<td></td>
</tr>
</tbody>
</table>